

Hi friend,

Getting bombarded with all the new '2023 State of Sales and Marketing' reports? We've checked out every report we could find to create a summary of the best takeaways un-gated, custom-curated list of the Best 'State of Reports.'

Plan and execute more effective sales strategies in 2023.

We extracted what matters most, and packed it into our "State Of" State Of Report f actionable data and insights. We also created our list of the best reports worth a read

Check out our Summary Report

MarketStar Global Headquarters

2475 Washington Blvd. Ogden, Utah 84401 U.S.A.

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IN-HOUSE VS. OUTSOURCED SALES TEAMS

Buy vs. Build: There's More To It Than Just Financial ROI



Hi friend.

Sharpen your pencil. Here's the complete ROI analysis to the age-old sales outsourcing question of "Buy vs. Build."



ROI OF OUTSOURCING

We dive deep and look at it through the lenses of return on Financial investment, return on *People* investment, return on *Time* investment, and return on all the *Opportunity* Investments.

Are you seeing similar ROI with your internal sales teams?



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CAMPAIGNS

JOHN BARTZ



★ MarketStar.

Hi friend,

Following our strategic acquisition of Regalix and Nytro.ai, MarketStar now offers a comprehensive suite of marketing and sales solutions, empowering your company to effectively generate and sustain global revenue.

Expanded Offerings

The acquisition extends MarketStar's Sales-as-a-Service® global offerings and brings enhanced capabilities in demand generation, digital marketing, customer success and





Nytroid AMONEREDITOLINELLIGENCE FOR REPONE CARDING AND READINESS

Learn More About Our Expanded Services

Doing Business With MarketStar

Our Procurement Page makes it easy to find answers about partnering with us, our credentials, client case studies, and specific details about our security protocols, including SOC II, ISO 27001, and GDPR compliance.

Need to talk to a live person?

Schedule some time with one of our team members by clicking on our calendar, or call us directly at 801-786-5127.



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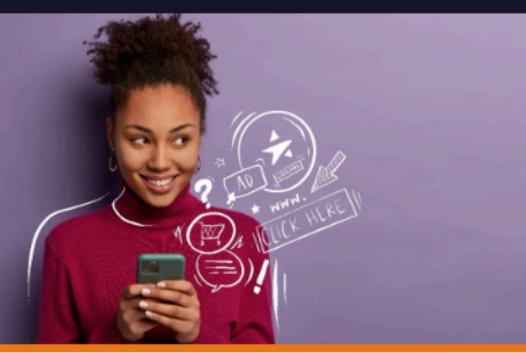








★ MarketStar.



TURN TO THE EXPERTS IN DIGITAL AD SALES

Hi friend.

In the fast-paced world of digital advertising sales, achieving sustainable and profitable growth requires a strategic approach that aligns with the various maturity stages of your business.

Are you ready to take your digital advertising game to the next level? Our latest article, "Uncover the Maturity Level of Your Digital Advertising Operation," provides you with invaluable insights to help you level up faster and more efficiently.

Learn More About The Maturity Model



Ad Sales Maturity Model

By understanding which stage you're in, you'll gain clarity on the challenges you may face and the goals you should set. Armed with this knowledge, you can make informed decisions and choose the right partners to accelerate your growth.

OUR RESULTS SPEAK FOR THEMSELVES

We're passionate about helping businesses like yours thrive in the digital ad sales landscape. With our extensive experience and expertise, we've crafted this maturity model to equip you with the tools you need to succeed. We're also here to help you level up, scale quickly, and grow revenue.



PANDORA CASE STUDY

MarketStar reps engage SMB and mid-market advertisers to compete with traditional radio advertising and other mediums that exist among music consumers. Our SDR team prioritizes leads, engages via email, social and phone to contact and qualify leads most likely to convert into sales opportunities.



#luminAID

LuminAID Lights

As part of the "Give Light, Get Light" program, a lantern was distributed to the Puerto Rico Hurricane Relief in your honor. These lanterns were distributed in September to those without electricity and in need of a safe, rechargeable light source.

To learn more about this project, please visit luminaid.com/givelight





We Create Good Products That Help Feed the World.



FEED

Feed Project

To help fight hunger in a tangible way, **FEED** was founded in 2007 with the simple idea of creating products that would engage people in this cause. Through this project, 10 meals have been provided to the World Food Program on your behalf.

To learn more and see all of their products, please visit FeedProjects.com



Services inc.

Anniversary

We're celebrating

15 years

of service and we'd like to...

Thank you for your business and trust. We couldn't have done it without you!



Hi Mr. Smith,
Controlling the growth of the
Bonsai tree is a key skill
needed for its success. Your
digital growth is a bit like
this tree; swelling and progressing in different seasons
and areas. How are you
managing the development of
your digital capacity?

CAMPAIGNS JOHN BARTZ







GREENER



www.enpointe.com/green

to click your way to planting a tree.

Happy Earth Day

While reducing your carbon footprint and environmental impact may not be one of the biggest issues facing you this year, research analyst firms report that reducing expenses and increasing efficiency most likely are on your list.

From paperless documentation software to free print cartridge recycling and the virtualization movement, going green is easier and cost effective.

Please enjoy our enclosed earth-friendly mug and pamphlet and check out www.enpointe.com/green to see how you can help make the



Cool Your Datacenter and Reduce Costs

server and storage resources. In addition to saving you money on

✓ Symantec.





A Secure Cloud

The storm clouds of change are stirring. Cloud technology and virtualization have the capability to decrease costs by up to 50% -But only IF you can implement it successfully. Enter En Pointe. With dedicated teams of specialists in Hosted Virtual Desktops, Servers, Storage, Applications, and Hosted Voice and Video, we can help you







CAMPAIGNS JUHN BAKIZ







admiring and we'd love to do business with you. We are a ational I.T. Products and Services provider. Check out the ached special offers from our key partners (on left and ability to source major products and solutions based on our high levels of expertise and vendor relationships.

